Property occupations

Form 6



Appointment and reappointment of a property agent, resident letting agent or property auctioneer

Property Occupations Act 2014

This form is effective from 1 August 2016

ABN: 13 846 673 994

	7.5th 13 e 16 67373 .
Part 1—Client details	
Client 1 Note: The client is the person or entity appointing the agent to provide the services. This may be the owner (or authorised representative of the owner) of the land, property or business that is to be sold or may be a prospective buyer seeking to purchase land or a property.	Client name ABN
Client 2 Note: Annexures detailing additional clients may be attached if required.	Client name ABN ACN ACN ACN ACN ACN ACN ACN ACN ACN AC
Part 2—Licensee details	
Licensee type More than one box may be ticked if appropriate. Note: Annexures detailing conjuncting agents may be attached if required.	Real estate agent Resident letting agent Property auctioneer Trading name Licensee name (corporation, if applicable)
Licensee name Where a corporation licensee is to be appointed, state the corporation's name and licence number. Where a sole trader is to be appointed, state the individual's name and licence number.	ABN ACN ACN Licence number Expiry State Postcode Phone Fax Mobile
	Email address

Property Occupations Act 2014 • Form 6 • V5 • 1 August 2016

Page 1 of 6 Overall Page 1 of 11



Part 3—Details of proper	ty or business that is to be sold, let, purchased, or managed
Please provide details of the property, land, or business as appropriate.	Description Refer Item C (Property Selection Criteria) of the attached Item Schedule
Note: Annexures detailing multiple properties may be attached if required.	Address
Part 4—Appointment of p	property agent
Section 1 Performance of service Annexures detailing the performance of service may be attached if required.	The client appoints the agent to perform the following service/s: Sale Purchase Letting / collection of rent / management Leasing (Commercial agents) Auction Auction date DDD / MM M / YYYY (must be completed) Other (please specify)
Section 2 Term of appointment Sole and exclusive appointments: for sales of one or two residential properties, the term is negotiable and agent can be appointed or reappointed up to a maximum of 90 days per term. There are no limitations on the length of an appointment for anything other than a residential property sale.	Single appointment for a particular service or services Start DD MMM YYYYY End DD MMM YYYYY Continuing appointment for a service or a number of services over a period Start DD MMM YYYYYYYYYYYYYYYYYYYYYYYYYYYYYYY
Section 3 Price State the price for which the property, land or business is to be sold or let. Note: Bait advertising is an offence under the Australian Consumer Law.	Reserve List Letting
Section 4 Instructions/conditions The client may list any condition, limitation or restriction on the performance of the service. Note: Annexures detailing instructions/conditions may be attached if required.	

Property Occupations Act 2014 \bullet Form 6 \bullet V5 \bullet 1 August 2016

Page 2 of 6

Part 5—Termination of appointment		
Residential sales of 1 or 2 properties only	Open listing: You may terminate in writing at any time. Sole or exclusive: The client and agent can agree in writing to end the appointment early. For appointments of 60 days or more, either party can end the appointment by giving 30 days written notice, but the appointment must run for at least 60 days unless both parties agree to an earlier end date.	
Open listing	You may terminate an open listing for either commercial or residential property sales at any time.	
Other fixed term appointments (excluding residential property sales)	The parties may agree to a fixed term appointment of their choice. This term may be ended earlier by mutual agreement.	
Continuing appointments (for example: letting, collection of rents etc)	You may terminate in writing with 30 days notice, or less if both parties agree.	
Part 6— PROPERTY SALE	S: open listing, sole agency or exclusive agency	
	a property or land on the basis of an open listing, or a sole agency, or exclusive agency. ns the circumstances under which you will, and won't, have to pay a commission to the agent if the n of appointment.	
 You appoint the agent to sell the property but you retain a right to appoint other agents on similar terms, without penalty or extra commission. No end date required. Appointment can be ended by either you or the agent at any time by giving written notice. When you must pay the agent The agent is entitled to the agreed commission if the agent is the effective cause of sale. When you don't have to pay the agent If the client sells the property privately and the agent is not the effective cause of sale i.e.: purchaser did not contact the agent, did not attend open house inspections etc. 		
 SOLE AGENCY When you must pay the agent If you appoint a new agent during an existing agent's sole agreement term and the property is sold during that term, you may have to pay: A commission to each agent (two commissions) Damages for breach of contract arising under the existing agent's appointment When you don't have to pay the agent If the client sells the property privately and the agent is not the effective cause of sale i.e.: purchaser did not contact the agent, did not attend open house inspections etc. 		
property during the term of the lifthe client sells the property the buyer to the property) the At the end of the sole or exclusive	y, after the exclusive appointment expires and if the agent was the effective cause of sale (introduced e agent may be entitled to commission.	



Property Occupations Act 2014 • Form 6 • V5 • 1 August 2016

Part 6—PROPERTY SALES: open listing, sole agency or exclusive agency continued		
Acknowledgement for sole and exclusive agency	I/we acknowledge the appointed agent has provided me/us with information about sole and exclusive agency appointments.	
	Client Date D D M M Y Y Y Y Agent Date D D M M M / Y Y Y Y	
Part 7—Commission		
To the client The commission is negotiable. It must be written as a percentage or dollar amount.	The client and the agent agree that the commission including GST payable for the service to be performed by the agent is: Refer Item A (Commission) of the attached Item Schedule	
Make sure you understand when commission is payable. If you choose 'Other' and the contract does not settle, the agent may still seek commission.	When commission is payable	
To the agent You should ensure that commission is clearly expressed and the client fully understands the likely amount and when it is payable. Refer to section 104 and 105 of the Property Occupations Act 2014.	For sales, including auctions, commission is payable if a contract is entered into and settlement of the contract occurs. Other	
	nis area has been intentionally left blank.	



ilicui lees, charges and exp	Jelises		
The client authorises the agent to incur the following expenses in relation to the performance of the service/s. Annexures may be attached if required.			
Description	Amount	When payable	
Service	Source	Estimated amount	
his area has been int			
	Authorised amount \$	Authorised amount \$	

Part 9—Signatures

WARNING: THE CLIENT IS ADVISED TO SEEK INDEPENDENT LEGAL ADVICE BEFORE SIGNING THIS FORM.

This form enables the client to appoint, or reappoint, a property agent, resident letting agent or property auctioneer (the 'agent') for the sale, letting/management, collection of rent, auction or purchase of real property, land or businesses. This form must be completed and given to the client before the agent performs any service for the client. Failure to do so may result in a penalty and loss of commission for the agent. If you are unclear about any aspect of this form, or the fees you will be charged, do not sign it. Seek legal advice. If you need more information about this form including what an agent needs to disclose, you can visit the Office of Fair Trading website at www.qld.gov.au/fairtrading or phone on 13 QGOV (13 74 68).

website at www.qtu.gov.au/lairt	trading of priorite of 15 74 66).
Client 1	Full name
	Signature
Client 2	Full name
	Signature
Agent A registered real estate salesperson working for an	Full name
agency can sign this form on behalf of the licensed agent.	Signature
Schedules and attachments List any attachments.	Refer attached 'Item Schedule' and 'Terms of Appointment'
Part 10—Reappointment	
Use this section to reappoint your agent. A new appointment form is required if any of the terms or conditions are to change. Your agent can only be reappointed within 14 days	I/we (the client) reappoint
before the contract ends—not before. Limitations apply on reappointments for sole	Signature
or exclusive agency appointments for residential property sales.	Client's name
Т	nis area has been intentionally left blank.

Property Occupations Act 2014 • Form 6 • V5 • 1 August 2016

Page 6 of 6 Overall Page 6 of 11

Item Schedule - Buyer's Agent

(being a schedule to and forming part of the approved Property Occupations Form 6)

er	n			
		MMISSION (Payable in accordance with Property Occupation	tions Form 6 Part 7)	Clause 5
	The	e Agent's Commission on purchase of a property will be calc	ulated using one of the Commission Method	s set out in Item A(2):
	1.	Estimated Purchase Price: \$	Including GST (if applicable)	
	2.	Commission Method: (tick only one)		
		% (incl. GST) of the Purchase Price		
		% (incl. GST) of the first \$	of the Purchase Price plus	% (incl. GST
		Fixed Amount of \$ (incl. GST)		
	3.	Commission Amount: \$ plus GST of	f \$ Total Payable: \$	
	am	te: Where the Commission Method is expressed as a percentage of the proof of the state of the		
3.	AD	DITIONAL FEES FOR SERVICES		Clauses 1(11) and c
	No	te: Fees below are in addition to any stated in Part 8.3 of Pro	operty Occupations Form 6.	
	1.	Fee Type	Fee* (GST Inclusive) (Specify \$ or %)	When Payable
		(a)		
		(b)		
		(c)		
		(d)		
		*A fee may be expressed as either: (a) Fee + GST Amount	= GST inclusive Fee OR (b) single GST i	nclusive figure.
	2.	Where a Retainer Fee is specified in either Part 8.3 of Proand Commission is payable, the Retainer Fee will be offset	operty Occupations Form 6 or Item B(1) abo	_
<u> </u>	PR	OPERTY SELECTION CRITERIA	agamot the commission.	
_		Type of Property:		
		Location/s:		
	2.			
	3.	Property Description (e.g. size, improvements):		
		Additional Instructions (a magnetic particle)		
	4.	Additional Instructions (e.g. vacant possession):		
	A 1 1	THORISE PRICE		
٠.		THORISED PRICE		
		ent's authorised Maximum Price or Price Range for a proper		is:
	Ma	ximum Price: OR Approx. Pr	ice Range: to	
	(inc	cluding GST if applicable)		

E.	CLIENT'S SOLICITOR	
	Name:	
	Address:	
	ABN: Phone:	Mobile:
	Email:	
F.	PRIOR APPOINTMENT Property Occupations Regulation 2014 (The Client MUST read and complete this Item before signing to	
	1. The Client confirms being satisfied the Agent has take appointed another agent to provide the services as outline	n reasonable steps to ascertain whether the Client has already d in this Appointment.
	2. The Client warrants: (Tick one box only)	
	 a) No other Appointment of Property Agent is current f OR 	or the services outlined in this Appointment.
	b) Another Appointment of Property Agent is current for	or the services outlined in this Appointment.
	 3. Section 21(4) Statement to Client: If you have already appoint as outlined in this Appointment, by signing this Appointment you a) a commission under each appointment; and b) damages for breach of contract under the existing agent's 	
G.	AGENCY TYPE (Where Item G is not completed the Agency Type	e will be an Exclusive Agency) Clause 3
	Open Agency Sole Agency Exclusive Agency	
	You may appoint the Agent to purchase a property on the basis of	an open, sole or exclusive agency.
		y Occupations Form 6) for an exclusive or sole agency the parties
	agree / do not agree that the Appointment will become a conti	inuing appointment as an open agency.
H.	AUCTIONS	Clause 7
	The Client does / does not authorise the Agent to bid at au	uction on behalf of the Client for suitable properties agreed upon
	between the parties.	
	CAPITAL GAINS WITHHOLDING PAYMENT	
l.		
I.		0,000 a buyer must withhold 12.5% of the purchase price and pay settlement, unless the seller has obtained a Clearance Certificate in 14-D).
J.	such monies to the Australian Taxation Office (ATO) on or before	settlement, unless the seller has obtained a Clearance Certificate
	such monies to the Australian Taxation Office (ATO) on or before from the ATO (<i>Taxation Administration Act 1953 (Cth</i>) - Subdivision GST WITHHOLDING	settlement, unless the seller has obtained a Clearance Certificate
	such monies to the Australian Taxation Office (ATO) on or before from the ATO (<i>Taxation Administration Act 1953 (Cth</i>) - Subdivision GST WITHHOLDING All sales of 'residential property' require the seller to complete and	settlement, unless the seller has obtained a Clearance Certificate in 14-D). I the buyer to be provided with a notice in accordance with section
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Terms of Appointment - Buyer's Agent

(being a schedule to and forming part of the approved Property Occupations Form 6)

1. Definitions

In this Schedule the following terms mean:

- Act: means Property Occupations Act 2014 and Regulations thereto.
- (2) Appointment: this Appointment, consisting of:
 - (a) Property Occupations Form 6 Appointment of a Property Agent; and
 - (b) the Item Schedule Buyer's Agent; and
 - (c) the Terms of Appointment; and
 - (d) any additional annexures, schedules or documents that may be attached.
- (3) Conduct Standards: the Conduct Standards for Licensees and Real Estate Salespersons set out in the Act and Regulations.
- (4) Data Collection Agency: means an agency or organisation that collects real estate data to provide information to the real estate, finance and property valuation industries to enable data analysis.
- (5) Electronic Document: means any electronic communication (including Notices) as defined in the Electronic Transactions (Queensland) Act 2001 including any electronically generated document situated on an external server readily accessible via a link within an electronic communication or other electronically generated document.
- (6) GST: has the meaning used in the A New Tax System (Goods and Services Tax) Act 1999 and "GST" includes any applicable rulings issued by the Commissioner of Taxation.
- (7) Introduced: means where a property has been presented, shown or offered by any medium, to the Client.
- (8) Item: means an Item in the attached Item Schedule forming part of this Appointment.
- (9) Personal Information: means personal information as defined in the Privacy Act 1988 (CTH).
- (10) Related Document: means any written communication (including Notices) with regard to this matter between the parties, including any Electronic Documents.
- (11) Retainer Fee: a non-refundable fee paid to the Agent, where provided for in either Part 8.3 of the attached Property Occupations Form 6 or Item B for the provision of services under this Appointment.

2. Appointment of Agent

- 2.1 In consideration of and in accordance with the terms of this Appointment, the Client appoints the Agent and its permitted Assigns, and the Agent agrees to locate and present potential properties for the Client based on the criteria outlined in this Appointment. Authority vested in the Agent by this Appointment shall be deemed to be vested in the Agent's authorised employees.
- 2.2 The start date of this Appointment will be that set out in Part 4.2 of the attached Property Occupations Form 6 or if no date is inserted the later of the dates either the Client or the Agent signed this Appointment.
- 2.3 Where details as to the term of appointment are not completed in Part 4.2 of the attached Property Occupations Form 6 this Appointment is a continuing appointment.

3. Agency Type

Part 6 of the attached Property Occupations Form 6 relates to property sales only. The Agency Type (open, sole or exclusive) is as specified in Item G.

3.1 Exclusive Agency

If this Appointment is an Exclusive Agency (Item G):

- the Client will for the duration of this Appointment refer any prospective properties of which the Client becomes aware to the Agent;
- (2) if during the term of this Appointment the Client undertakes to perform any of the services to be performed by the Agent as set out in this Appointment, the Client will still be responsible for Commission and/or Fees to the Agent for those services; and
- (3) if during the term of this Appointment another party acts for the Client in providing the services set out in this Appointment, the Client will still be responsible for Commission and/or Fees to the Agent for those services.

3.2 Sole Agency

If this Appointment is a Sole Agency (Item G) and during the term of this Appointment another party acts for the Client in providing the services set out in this Appointment, the Client will still be responsible for Commission and/or Fees to the Agent for those services.

3.3 Open Agency

If this Appointment is (or becomes) an Open Agency (Item G), then during the term of the Open Agency the Client will be responsible for Commission and/or Fees to the Agent as outlined in this Appointment, and for all services provided by the Agent in respect of this Appointment.

4. Reappointment

- 4.1 Where the Appointment is not a continuing appointment (refer Part 4.2 of the attached Property Occupations Form 6), then subject to Clause 4.2 the Client may reappoint the Agent, in the approved form, for a further period under the same terms and conditions by completing Part 10 (Reappointment) of their copy of this Appointment and providing it to the Agent.
- 4.2 The Client must provide the Reappointment to the Agent not more than 14 days prior to the expiry of this Appointment.
- 4.3 Where the Client has reappointed the Agent in the approved form, the Parties agree that the Agent has the right to end or revoke the Reappointment by giving written notice to the Client within 7 days after receiving the Reappointment.
- 4.4 Where the Agent ends or revokes the Reappointment the Appointment will end:
 - where this Appointment has not ended, in accordance with the terms and conditions of the Appointment; and
 - (2) where this Appointment has ended and the Reappointment commenced, on service of the written notice required in accordance with Clause 4.3.
- 4.5 Where the Agent does not serve a notice in accordance with Clause 4.3 this will be confirmation of the Agent's acceptance of Reappointment.

5. Commission

- 5.1 The Client acknowledges the Agent is entitled to commission if a binding contract for the purchase of a property is entered into:
 - (1) during any exclusive period of this Appointment;
 - (2) during any sole period of this Appointment except where the Client has, exclusive of the Agent, entered into the contract privately and the Agent is not the effective cause of the purchase;
 - (3) during any open period of this Appointment where:
 - (a) the Agent Introduced the property to the Client and is the effective cause of the purchase; or
 - (b) where the Client was Introduced to the property during any exclusive period of this Appointment and the Agent is the effective cause of the purchase; or

- (4) within 1 month of the expiry of this Appointment the Client purchases a property and:
 - the Client was Introduced to the property during any exclusive or sole period of this Appointment where the Agent has been the effective cause of the purchase; or
 - (b) the Client was Introduced to the property by the Agent and the Agent has been the effective cause of the purchase.
- 5.2 Where the Agent is entitled to a commission in accordance with Clause 5.1 the Client agrees Commission will be due and payable:
 - (1) on settlement of the binding contract; or
 - (2) as detailed in Part 7 (When Commission is Payable), of the attached Property Occupations Form 6; or
 - (3) forthwith where the binding contract is not completed due to:
 - (a) any act or omission of the Client; or
 - (b) the Client, as buyer, releasing the seller (by mutual agreement or otherwise) from the seller's contractual obligations.
- 5.3 Where the Agent is entitled to a commission in accordance with Clause 5.1 and completion does not take place due to the seller's default, no commission will be payable.

6. Fees, Charges and Expenses

The Client will pay all Fees, Charges, Expenses and other outlays owing to or incurred by the Agent in association with this Appointment, as detailed and referred to in Part 8 of the attached Property Occupations Form 6 or Item B. Where 'when payable' is not completed payment will be within 7 days of receipt by the Client of an invoice.

7. Auctions

This Clause 7 applies where the Agent is authorised to bid on the Client's behalf at an auction of a property as indicated in Item H or otherwise in writing by the Client.

- 7.1 Where the Agent is authorised to bid at auction for a property, the Client must provide proof of identification to complete the bidder's record in accordance with the requirements of the Act.
- 7.2 If the bidding at an auction exceeds the maximum or agreed price fixed by the Client, the Agent must not continue bidding without the express authorisation of the Client or Client's representative.
- 7.3 Should the Agent become the successful bidder at the auction, the Client must forthwith provide a cheque payable to the seller's agent for the amount of the deposit.
- 7.4 Where the property is passed in, the Agent is authorised to negotiate in terms of this Appointment with the sellers to purchase the property.
- 7.5 The Agent is directed by the Client to notify the auctioneer that the Agent is bidding on behalf of the Client.

8. Agent's Responsibilities and Authority

- 8.1 In compliance with the Clients instructions and in accordance with the attached Property Occupations Form 6, the appointed Agent must keep the Client informed of any issues or other information relevant to the locating and presenting of potential properties.
- 8.2 Should the Agent act in conjunction with other agents to effect a purchase, only one Commission Fee will be payable.
- 8.3 In negotiations for the purchase of a property, the Agent must not exceed the maximum or agreed price fixed by the Client without the express authorisation of the Client or the Client's representative.
- 8.4 The Agent must keep the Client informed of each stage of the negotiation of a purchase price, as instructed by the Client. This clause 8.4 does not apply to bids made in the course of an auction.

- 3.5 The Agent must act in accordance with the Client's instructions unless such instructions are contrary to the Conduct Standards prescribed in the Regulations to the Act.
- 3.6 The Agent will use its best efforts to obtain the best possible purchase price, without breaching standards of ethical conduct or engaging in conduct that is contrary to good agency practice.

9. Indemnity

The Agent having complied with its obligations under this Appointment and not having been negligent, the Client indemnifies the Agent, its officers and employees, from and against all liabilities, actions, claims, demands, losses, costs (on an indemnity basis), damages and expenses arising out of or in respect of this Appointment from:

- (1) the Client's failure to comply with this Appointment; or
- the Client's failure to give the Agent appropriate authority or instruction; or
- the Agent acting on behalf of the Client under this Appointment; or
- (4) the Client's failure to disclose required information relevant to this Appointment.

10. Termination

- 10.1 Either party may terminate this Appointment by giving notice in accordance with Part 5 of the attached Property Occupations Form 6 for the time specified therein.
- 10.2 Any Termination shall be without prejudice to either party's rights under this Appointment.
- 10.3 Upon Termination of this Appointment the Client must pay, within the time period specified in Part 5 of the attached Property Occupations Form 6, to the Agent all Fees and Commission then due and owing to the Agent.

11. Execution and Confirmations

- 11.1 By signing this Appointment, the parties acknowledge:
 - 1) having received a copy for perusal prior to signing;
 - (2) being provided with the opportunity to obtain independent legal advice; and
 - (3) agree they are bound by the terms of this Appointment.
- 11.2 The Agent must provide the Client with a signed copy of this Appointment, after signing by all parties, in accordance with the Act.

12. Special Conditions

- 12.1 Any Special Conditions to this Appointment shall form part of this Appointment. Should there be inconsistency between these Terms of Appointment and a Special Condition, the Special Condition will apply. All Special Conditions must be in compliance with all relevant legislation.
- 12.2 Special Conditions to this Appointment where inserted at the direction of the Client were prepared by the Client or an Australian Legal Practitioner instructed by the Client and not by the Agent. No warranty is given by the Agent with respect to such clauses. Legal advice should be sought.

13. Privacy

- 13.1 The Agent must comply with the provisions of the Australian Privacy Principles (*Privacy Act 1988 (CTH)*) and where required maintain a Privacy Policy.
- 13.2 The Privacy Policy outlines how the Agent collects and uses Personal Information provided by you as the Client, or obtained by other means, to provide the services required by you or on your behalf.
- 13.3 You as Client agree the Agent may, subject to the *Privacy Act* 1988 (CTH) (where applicable), collect, use and disclose such information to:
 - potential sellers, to the extent required to prepare a contract for the purchase of the property; and/or
 - (2) Body Corporates and financial institutions; and/or
 - (3) other third parties as may be required by the Agent for the purposes of marketing, promotion and administration relating to the use of the Agent's products and services, but must do so in compliance with legislative and regulatory requirements.

- 13.4 Documents or copies of documents provided to establish the identity of the Client or persons entitled to deal on behalf of the Client, will be retained by the Agent in accordance with the Australian Privacy Principles and will not be used for any purpose other than confirming the identity of such person/s.
- 13.5 Without provision of certain information the Agent may not be able to act effectively or at all on the Client's behalf.
- 13.6 The Client has the right to access such Personal Information and may require correction or amendment of any inaccurate, incomplete, out of date or irrelevant information.
- 13.7 The Agent will provide (where applicable), on request, a copy of its Privacy Policy.

14. Data Collection

Upon signing this Appointment the parties agree the Agent, and the form completion service provider providing this form, may without disclosing Personal Information collect, use and disclose to Data Collection Agencies information contained in this Appointment and any subsequent sales contract.

15. Related Documents / Notices / Electronic Communication

- 15.1 The parties agree and confirm any documents or communications in relation to this Appointment may be forwarded electronically and where this Appointment has been forwarded electronically (either for signing or otherwise) the party receiving the Appointment confirms having consented to the delivery of the Appointment (and any other materials) by way of the electronic means of delivery before receiving the documentation.
- 15.2 A Related Document to be served on any party under this Appointment shall be in writing and may be served on that party:
 - (1) by delivering it to the party personally; or
 - (2) by leaving it for the party at that party's address as stated in this Appointment; or
 - (3) by posting it to the party by ordinary mail or security mail as a letter addressed to the party at the address as stated in this Appointment; or
 - by electronic communication to the party at the appropriate electronic address as stated in this Appointment; or
 - (5) by delivery to an alternative address, provided in writing by the party, by any of the methods outlined in Clauses 15.2(1) to (4) above.
- 15.3 A document posted shall be deemed to have been served, unless the contrary is shown, at the time when, by the ordinary course of post, the document would be delivered.
- 15.4 A document sent by electronic communication will be deemed to have been received in accordance with Section 24 of the *Electronic Transactions (Queensland) Act 2001.*
- 15.5 Documents given by a party's solicitor will be deemed to have been given by and with the authority of the party.
- 15.6 Documents must be served before 5pm on a business day, failing which, such document will be deemed to have been served on the next business day.
- 15.7 The parties acknowledge and agree an Electronic Document readily accessible via a link within a Related Document is received when the Related Document is served and will be opened when the Related Document is opened.
- 15.8 The parties agree and consent to execution, by any party, of documents electronically using a method provided by an electronic signing service provider.

16. Using this Form

Where information is required to be entered on the approved form, information contained in any attached annexures or schedules referred to in the approved form, including the Item Schedule and the Terms of Appointment, shall apply to the approved Property Occupations Form 6.

